

## CONTACT DETAILS

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## CURRENT APPOINTMENTS

2007- ▶ Stockholm School of Economics (SSE)  
Associate Professor (*Docent*, 2016-), Assistant Professor (2007-2016), Department of Finance

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## EDUCATION

2009 PhD in Economics, London School of Economics  
2001 MSc in Econometrics and Mathematical Economics, London School of Economics  
1999 MA in Economics, EPGE - Getulio Vargas Foundation (Rio de Janeiro, Brazil)  
1998 BA in Economics, Federal University of Rio de Janeiro (Rio de Janeiro, Brazil)

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## RESEARCH INTERESTS (in alphabetical order)

Applied Econometrics, Applied Microeconomics, Environmental & Energy Economics, Industrial Organization

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## CURRENT RESEARCH

**Working Papers** (available from <http://cristianhuse.webs.com>)

- ▶ “Taxes vs. Standards as Policy Instruments: Evidence from the Auto Market”, with Nikita Koptuyug.
- ▷ Presented at IIOC, AERE, ITEA (scheduled), SITE Workshop (scheduled).
- ▶ “Fast and Furious (and Dirty): How Asymmetric Regulation May Hinder Environmental Policy”
- ▷ This paper was awarded the *Public Utility Research Prize* for the best paper in regulatory economics at the International Industrial Organization Conference (IIOC)
- ▷ Under revision.
- ▶ “How to Use Demand Systems to Evaluate Risky Projects, with an Application to the Automobile Industry”, with Richard Friberg (an earlier version circulated under the title “Simulations of Operating Exposure to Risk”)
- ▶ “Estimating the ‘Coordinated Effects’ of Mergers”, with Peter J. Davis

### Selected Work in Progress (tentative titles)

- ▶ “The Impact of Information and Incentives on the Energy Paradox: Evidence from Micro Data”, with Claudio Lucinda and André Ribeiro
  - ▶ “Kill Two Birds with One Stone? Environmental Policy Design with Multiple Targets in the Swedish Car Market”, with Claudio Lucinda
  - ▶ “Quantifying Network Effects in Technology Adoption: Alternative Fuels and Vehicles”
  - ▶ “The Demand for Alternative Fuels Among Drivers of Hybrid Vehicles: Evidence from the Swedish Fuel Market”
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## PUBLICATIONS

### Publications in Refereed Journals

- ▶ (2017): “Bailing On The Car That Wasn’t Bailed Out: Bounding Consumer Reactions to Financial Distress”, with Nikita Koptuyug  
*Journal of Economics & Management Strategy* 26 (2), 337-374.
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**Publications in Refereed Journals cont'd**

- ▶ (2014): "The Market Impact and the Cost of Environmental Policy: Evidence from the Swedish Green Car Rebate", with Claudio Lucinda  
*Economic Journal* 124, F393-419 (lead article).
- ▷ Featured in LSE's *European Politics and Policy blog*
- ▶ (2013): "Build It, But Will They Come? Evidence from Consumer Choice Between Gasoline and Sugarcane Ethanol", with Alberto Salvo  
*Journal of Environmental Economics and Management* 66, 251-279. (top field in Environmental Economics)
- ▷ Featured in Folha de São Paulo
- ▶ (2012): "Does Product Differentiation Soften Price Reactions to Entry? Evidence from the Airline Industry", with Alessandro Oliveira  
*Journal of Transport Economics and Policy* 46 (2), 189-204.
- ▶ (2011): "Is Arbitrage Tying the Price of Ethanol to that of Gasoline? Evidence from the Uptake of the Flexible-Fuel Technology", with Alberto Salvo  
*Energy Journal* 32 (3), 119-148.
- ▶ (2011): "Term Structure Modelling with Observable State Variables"  
*Journal of Banking and Finance* 35 (12), 3240-3252.
- ▶ (2009): "Localized Competitive Advantage and Price Reactions to Entry: Full-Service vs. Low-Cost Airlines in Recently Liberalized Emerging Markets", with Alessandro Oliveira  
*Transportation Research E: Logistics and Transportation Review* 45 (2), 307-320.
- ▶ (2007): "Investigating Business Traveller Heterogeneity: Low-Cost vs Full-Service Airline Users?", with Fabio Evangelho  
*Transportation Research E: Logistics and Transportation Review* 43 (3), 259-268.
- ▷ Most downloaded article from the journal's website in 2007:Q1, top 10 in 2007.
- ▶ (2005): "Market Entry of a Low-Cost Airline and Impacts on the Brazilian Business Travellers", with Fabio Evangelho and Alexandre Linhares  
*Journal of Air Transport Management* 11 (2), 99-105.

**Publications in Books**

- ▶ "Growth of the Middle Class: Meeting the Challenges", with Claudio Lucinda, In: DATAGRO (Org.) *Global Agribusiness Forum Academy - GAF Academy*, Sao Paulo, 2014.
- ▶ "Estimation and Identification of Demand and Supply", with Alberto Salvo (in Portuguese), In: *Quantitative Methods Applied to Antitrust and Regulation*, eds. Eduardo P. S. Fiuza and Ronaldo S. da Motta. (Instituto de Pesquisa Econômica Aplicada, IPEA). Brasília: SDE (Ministry of Justice), 2006.

**PRESENTATIONS****Invited Conference Presentations**

- 2012 Industrial Organization Session, Brazilian Econometric Society Annual Meeting (SBE), Porto de Galinhas

**Contributed Conference Presentations (Selection)**

- 2017 SITE Summer Workshop - New Thinking about Economic Challenges in the Design and Implementation of Programs to Stabilize the Climate, Stanford University (scheduled)  
SITE Summer Workshop - Empirical Implementation Models of Strategic Interaction and Dynamic Behavior, Stanford University (scheduled)  
Association of Environmental and Resource Economists Summer Conference (AERE), Pittsburgh  
International Transport Economics Association (ITEA), Barcelona (scheduled)  
International Industrial Organization Conference (IIOC), Boston
- 2016 Mannheim Energy Conference, Mannheim
- 2015 The Economics of Low-Carbon Markets (LCM), Ribeirao Preto
- 2014 IPEA Regulation Workshop, Rio de Janeiro  
Econometric Society Latin American Meetings (LAMES), São Paulo  
International Symposium on Motor Fuel Taxation, Stockholm  
European Association for Research in Industrial Economics Meetings (EARIE), Milan  
World Congress of the Environmental and Resource Economists (WCERE), Istanbul
- 2013 The Economics of Low-Carbon Markets (LCM), Ribeirao Preto  
Brazilian Econometric Society Annual Meeting (SBE), Foz do Iguaçu  
European Association for Research in Industrial Economics Meetings (EARIE), Evora  
SITE Summer Workshop - Advances in Environmental and Energy Economics, Stanford University

- 2012 Brazilian Econometric Society Annual Meeting (SBE), Porto de Galinhas  
 Swedish Economic Association Meeting (SEA), Stockholm  
 Jornadas de Economia Industrial (JEI), Murcia  
 European Association for Research in Industrial Economics Meetings (EARIE), Rome  
 European Economic Association Annual Meetings (EEA), Malaga  
 Common Ground: Recent Work in Empirical Labour and Industrial Organization, Copenhagen  
 International Industrial Organization Annual Conference (IIOC), Arlington
- 2011 Brazilian Econometric Society Annual Meeting (SBE), Foz do Iguaçu (2 papers)  
 Jornadas de Economia Industrial (JEI), Valencia  
 European Association for Research in Industrial Economics Meetings (EARIE), Stockholm  
 European Economic Association Annual Meetings (EEA), Oslo  
 CEPR Applied Industrial Organization Meeting, Tel Aviv
- 2010 Foro de Finanzas (Spanish Finance Association Meeting), Elche  
 ZEW Conference "Quantitative Analysis in Competition Assessments", Mannheim  
 Swedish Economic Association Meeting, Lund  
 European Association for Research in Industrial Economics Meetings (EARIE), Istanbul  
 Econometric Society World Congress (ESWC), Shanghai
- 2009 European Association for Research in Industrial Economics Meetings (EARIE), Ljubljana  
 European Economic Association Annual Meetings (EEA), Barcelona  
 Econometric Society European Summer Meetings (ESEM), Barcelona  
 CEPR Applied Industrial Organization Meeting, Mannheim\*  
 ISCTE Business School Conference on Mergers & Acquisitions, Lisbon  
 Swedish Workshop on Competition Research, Stockholm  
 International Industrial Organization Annual Conference (IIOC), Boston
- 2007 Swedish Workshop on Competition Research, Stockholm
- ≤2006 Econometric Society North American Summer Meetings (NASM), Minneapolis  
 International Workshop on Spatial Econometrics and Statistics, Rome  
 Econometric Society World Congress (ESWC), London  
 Air Transport Research Society Annual Meeting, Rio de Janeiro  
 Semiparametrics in Rio, Rio de Janeiro  
 Air Transport Research Society Annual Meeting, Istanbul  
 Brazilian Finance Society Annual Meeting (SBFin), various years  
 Brazilian Econometric Society Annual Meeting (SBE), various years  
 Brazilian Statistical Association Annual Meeting (SINAPE/ESTE), various years  
 Econometric Society Latin American Meetings (LAMES), São Paulo  
 Common Features in Rio, Rio de Janeiro  
 \*Did attend conference, but paper was presented by coauthor.

### Invited Seminar and Workshop Presentations

- 2017 ETH (scheduled)
- 2016 Mines ParisTech; London School of Economics; Lancaster University
- 2015 Research Institute for Industrial Economics (IFN-Stockholm); Getulio Vargas Foundation (EBAPE); ZEW
- 2014 University of Bern, Stockholm Business School; University of Connecticut
- 2013 Cornell University
- 2012 IV MOITA Workshop; Toulouse School of Economics; Swedish Road and Transport Research Institute (VTI); CEMFI; REAP-MOITA Workshop; University of Sao Paulo (FEARP); SSE (2)
- 2011 II MOITA Workshop ; SSE (2); Universidad Carlos III Madrid; I MOITA Workshop; DG-COMP (European Commission)
- 2010 Getulio Vargas Foundation (EESP); CEMFI; ESSEC; Queen Mary; SSE (2)
- 2009 SSE; ISCTE Business School
- 2008 SSE
- 2007 Bank of England; Università Bocconi; Stockholm School of Economics; Tilburg University; Cambridge University
- ≤2006 Brazilian Competition Commission (2); Aeronautics Institute of Technology (Brazil)

**Paper Discussions**

- 2017 AERE (invited discussant in sponsored session) (scheduled)  
IIOC
- 2016 Mannheim Energy Conference
- 2015 MOITA
- 2014 CEPR
- 2012 SBE; SEA; JEI; EARIE; MOITA; CEPR; IIOC
- 2011 SBE; JEI; EARIE (3 papers); CEPR
- 2010 ZEW Conference "Quantitative Analysis in Competition Assessments", Mannheim; CEPR
- 2009 IIOC
- ≤2006 New Directions in Asset Pricing and Risk Management Conference, LSE, London; International Workshop on Spatial Econometrics and Statistics, Rome

**Sessions Chaired**

- 2016 Mannheim Energy Conference
- 2015 LCM
- 2014 LCM
- 2013 LCM
- 2012 EARIE
- 2011 SBE; EARIE
- 2010 ESWC
- 2009 ESEM

**TEACHING AND SUPERVISION****Teaching Experience (post-PhD)**

- 2016- ▶ Asset Allocation (BSc level, SSE)
- 2015- ▶ Finance (BSc level, SSE)
- 2014 ▶ Topics in Industrial Organization (PhD level, USP)
- 2013 ▶ Empirical Industrial Organization (MSc level, USP)  
▶ Topics in Econometrics (MSc level, USP)
- 2007-2012 ▶ Investments (BSc level, SSE)
- 2010-2012 ▶ Applied Finance (MSc level, SSE)
- 2007-2011 ▶ Investments (EMBA, SSE-Stockholm)
- 2011 ▶ Investments (EMBA, SSE-Russia)

**Student Supervision**

- PhD: Nikita Koptyug (SSE, placed at IFN - Research Institute for Industrial Economics, Stockholm).
- MSc-, BSc: Supervised 21 BSc and 17 MSc theses, including two winners of the Jusek Prize for best MSc Economics thesis in Sweden (2009, 2010), the best MSc Economics thesis prize at SSE (2011) and the runner-up for the Swedish Competition Authority (KKV) essay competition (2012).  
Currently supervising 2 MSc and 10 BSc theses.

**PhD Theses Committees and Discussion**

Daniel Coublucq (Toulouse School of Economics, 2012), André Romahn (SSE, 2012), Raquel Sampaio (Toulouse School of Economics, 2011), Florin Maican (Gothenburg University, 2010).

**Faculty Development**

Course "Teaching Management with the Case Method", by James Clawson, Darden School of Business, U. Virginia.  
Course on Gender Awareness, by Jan Shubert, Babson College

**ACADEMIC VISITS, OTHER AFFILIATIONS AND PREVIOUS APPOINTMENTS**

- Nov 2014 Visiting Scholar, Department of Economics, University of Sao Paulo (FEA)
- 2013-14 Visiting Scholar, Department of Economics, University of Sao Paulo (FEARP)
- 2012- Research Associate, Industrial Organization program, REAP (Network of Applied Economics), Brazil
- Jun 2012 Visitor, Department of Economics, University of Sao Paulo (FEARP)
- Nov 2010 Visitor, CEMFI
- Fall 2009 Visiting Scholar, Financial Markets Group, LSE

- 2007- Research Associate, Financial Markets Group, London School of Economics  
 Research Associate, NECTAR, Aeronautics Institute of Technology (ITA), Brazil
- 2001-2007 Research Assistant, Financial Markets Group, LSE
- 2005-2007 Research Assistant, Department of Economics, LSE
- 2001-2007 Member, STICERD Econometrics Group, LSE
- 2003-2005 Tutorial Fellow, Department of Economics, LSE
- 2002-2003 Tutorial Fellow, Department of Finance, LSE
- 1999-2000 Lecturer in Economics, IBMEC Business School, Brazil

## HONOURS AND AWARDS

- 2013 *Haralambos Simeonidis* award for the best article published by a Brazilian economist in the previous two years, Brazilian Economic Association (ANPEC)
- 2012 *Public Utility Research Prize* for the best paper in regulatory economics at the International Industrial Organization Conference (IIOC)
- 2012 Invited Speaker, Industrial Organization Session, Brazilian Econometric Society Annual Meeting (SBE)
- 2010 Econometric Society Travel Award
- 2006 Journal of Applied Econometrics Young Scientist Award  
 Mishio Morishima Award, STICERD-LSE
- 2005 Econometric Society Travel Award
- 2004 Young Statistician Award, Inter-American Statistical Institute
- 2003-2005 Tutorial Fellowship, Department of Economics, LSE
- 2002-2003 Tutorial Fellowship, Department of Finance, LSE
- 2002 Journal of Applied Econometrics Travel Award for Young Researchers
- 2001-2005 Scholarship for PhD studies, CNPq
- 2000 Graduate Merit Award, London School of Economics
- 1999 Distinguished Faculty, IBMEC Business School Graduating Class
- 1997-1999 Scholarship for MA studies, CNPq
- 1990 Golden Lily, Union of Brazilian Scouts (highest award in the 11-14 age segment)
- 1986 Southern Cross, Union of Brazilian Scouts (highest award in the 7-10 age segment)

## PROFESSIONAL MEMBERSHIP

American Economic Association, American Environmental and Resource Economists Association, Econometric Society, European Economic Association, European Association for Research in Industrial Economics, International Industrial Organization Society, International Transport Economics Association, Royal Economic Society, at various times

## PROFESSIONAL SERVICE

### Refereeing

Economics: American Economic Review; American Journal of Agricultural Economics; Econometric Theory; Economic Journal; Energy Economics; Energy Journal; Environmental and Resource Economics; International Economic Review; Journal of Econometrics; Journal of the Association of Environmental and Resource Economists; Resource and Energy Economics; Review of Economics and Statistics; Review of Economic Studies.

Other areas: Energy for Sustainable Development; Management Research Review; Quantitative Finance; Studies in Nonlinear Dynamics & Econometrics; Transportation Research A: Policy and Practice; Transportation Research E: Logistics & Transportation Review.

National journals: Brazilian Review of Econometrics; Brazilian Review of Economics, German Economic Review.

### Reviewing

US National Science Foundation, INRA (France)

### Editorial Boards

Associate editor, *Economia* (official journal of the Brazilian Economic Association) (2013-2015)

### Conference Organization

The *Economics of Low-Carbon Markets Workshop* (2013-)  
 MOITA Workshop Series (2011-)

### Session Organization

Invited Session on Environmental Economics, Annual Meeting of the Brazilian Econometric Society (2012)

### Scientific Committees

The Economics of Low-Carbon Markets Workshop (2013-), IPEA Regulation Workshop (Jornadas de Regulacao, 2014), Brazilian Econometric Society Prize in Applied Microeconomics (2012), MOITA Workshop (2011-), European Finance Association (2011)

### Departmental and University Service

Co-founder and organizer of the Empirical Micro Workshop at SSE (2011-2013)

PhD recruiting coordinator (2007-2011)

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## OTHER PROFESSIONAL ACTIVITIES

- ▶ Consultant to one of the parts in a case of alleged collusion in the plastics industry brought forward by the Brazilian Competition Authority (2014)
  - ▶ Consultant to the Swedish Competition Authority (KKV) on the merger of two leading Swedish retailers (2009)
  - ▶ Consultant and Instructor to the Brazilian Ministry of Justice on Structural Estimation for Antitrust Practice (2004-2006).
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## LANGUAGES AND SOFTWARE SKILLS

- ▶ English, Portuguese, German, Spanish, elementary Swedish
  - ▶ GAUSS, MATLAB, R and Stata
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## MEDIA COVERAGE AND DISSEMINATION

- ▶ "Economists for export"; featured in Valor Econômico (Brazilian leading business newspaper) as one among Brazilian academic economists working abroad (January 9th 2015, in Portuguese).
  - ▶ "Strategies to produce greener vehicles"; paper "Fast and Furious..." featured in Valor Econômico (January 30th 2014, in Portuguese).
  - ▶ "Sustainability and efficiency in incentive policies", with Milad Kalume Neto and Claudio Lucinda, op-ed featured in Valor Econômico (February 23rd 2013, in Portuguese)
  - ▶ "Policies aimed at encouraging the take-up of green cars may have unexpected results on both emissions and markets". Contribution invited by LSE's [European Politics and Policy blog](#)
  - ▶ "Build It, But Will They Come? Evidence from Consumer Choice Between Gasoline and Sugarcane Ethanol", featured in Folha de São Paulo (January 7th, 2011, in Portuguese).
  - ▶ "How to Use Demand Systems to Evaluate Risky Projects, with an Application to the Automobile Industry", featured in Folha de São Paulo (December 17th, 2010).
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## PERSONAL

German and Brazilian citizen.

On parental leave during academic year 2014-2015.

On academic leave from SSE during Fall 2013 and Winter-Summer 2014.

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## REFERENCES

Available upon request.

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